HCA is offering a series of Home Care Survival Bootcamps throughout the coming months to provide tools, tips and strategies that will help home health providers thrive in an increasingly challenging marketplace and regulatory environment. This series focuses on specific issue areas, offering practical ideas and methods for skill building.

Part II in this series, on January 8, offers vital information for your Licensed Home Care Services Agency (LHCSA) and its business plan. (Other programs in the series will focus on labor issues, finance contracting and working with insurance plans – more to come.)

This educational series will provide the opportunity to retool, refocus and re-energize your agency. All programs in the series will be held at the UJA Federation in New York City and will include expert presenters, valuable handout materials and lunch.

Registration Deadline: January 2, 2015
January 8 – Part Two
Helping LHCSAs Address the Challenges in Managed Care

9:30am – HCA Welcome

9:45 to 12:30
Maintaining a Compliant and Effective LHCSA Workforce in a Managed Care Environment

With the transition of personal care services to managed care, LHCSAs must ensure that their professional and para-professional staff have the competencies needed to facilitate safe, cost effective and appropriate care. To achieve these goals, this program focuses on:

• Recruitment, hiring and orientation of competent paraprofessional staff
• Maintenance of paraprofessional staff compliance in accordance with LHCSA regulations
• The role of the supervisory nurse in assessment, care planning, supervision and discharge
• Creating collaborative care/service teams
• Managing risks in patient care

Andrea Brown, RN, Executive Vice President, Director of Nursing, Progressive Home Health Services, Inc.

12:30 to 1:15pm – Lunch

1:15 to 2:45pm
Regulations and Policies that Impact Home Care Providers in Serving Managed Care Patients

This segment will delve into vital LHCSA topics that could affect your organization’s business plan. You’ll learn the differences between NYS licensure and CMS Certification and Accreditation; better understand the different regulatory requirements for LHCSAs and Certified Home Health Agencies (CHHA)/Long Term Home Health Care Programs (LTHHCP) especially in the coordination of these services; review the nuances of the traditional Medicaid home care service benefits being absorbed into Managed Care; and understand the state’s requirements for LHCSA and certified agencies in the provision of skilled services to managed care patients.

Nancy Lisy, RN, Senior Health Care Consultant, Loeb & Troper LLP

2:45pm to 3:00pm – HCA Wrap Up and Adjourn