Cut Through the Volume: Learn What Value Based Payment Really Means for Your Organization

June 17, 2016
DoubleTree by Hilton Hotel Nanuet
425 State Route 59
Nanuet, NY 10954

This is an HCA Members Only Program
**Cut Through the Volume:**

*Learn What Value Based Payment Really Means for Your Organization*

“*This is the first time in the history of the Medicare program that HHS has set explicit goals for alternative payment models and value-based payments.*”


Both the state and federal governments are pushing ambitious agendas to promote “value” over “volume” in our health care system – and the stakes are high for home care. As one news article proclaimed, the trip toward Value Based Payment (VBP) systems will, indeed, be a “bumpy ride.”

Ironically, the discussion about achieving “value over volume” has been overwhelming in its abundance and sheer volume of information: a cascade of technical design information from the state’s Roadmap planning process … pages of analysis from Washington think-tanks … and the clamor of top government officials giving word to this agenda at every turn.

The Obama and Cuomo Administrations are both moving quickly on these initiatives, including: a federal VBP pilot program in nine states; the paving of New York’s VBP Roadmap as a circuit extension of its Delivery System Reform Incentive Payment (DSRIP) program; continued emphasis on Accountable Care Organizations and bundled payment arrangements; and the Comprehensive Care for Joint Replacement Model (CJR), which began in parts of the state and nation on April 1.

These and other VBP policy constructs will challenge home care providers; but they also provide opportunities in an increasingly integrated health care environment. Providers must learn about how VBP is structured, which quality and outcome measures actually matter most under VBP, and how to position themselves for VBP by making clinical and operational changes.

This must-attend program will provide an important table-setting for a series of drill-down workshops that HCA is launching to help agencies get ready for a VBP state and federal policy environment.

“The problem with the majority of how health care is paid for today is that the more you do, the more you get paid, whether or not the patient got better … Really very little of our total payment in health care is actually tied to performance, and we need to change that … there is going to be consolidation, there’s going to have to be closure of certain services, and those services are going to have to be replaced with other services that better meet the needs of the community.”

-State Medicaid Director Jason Helgerson, quoted in “The ‘Bumpy Ride’ to Value-Based Health Care,” City and State Magazine (May 27, 2015)
AGENDA
June 17, 2016

8:30 am
Registration and Breakfast

9:00 am
Welcome – HCA

9:15 – 10:15 am
New York State’s VBP Health Care Policy Priority

New York State is moving quickly toward a VBP environment for the entire state Medicaid Program. Hear from one of the principal state policymakers overseeing the state’s vision about how to move Medicaid into a payment structure that: rewards and incentivizes quality; is patient-centered; and focuses on outcomes for patients.

10:15 – 11:30 am
The Federal VBP Landscape, Priority VBP Initiatives and How Home Care Can Best Participate

Allen Dobson, PhD, Co-Founder, Dobson and Davanzo

The U.S. Centers for Medicare and Medicaid Services (CMS) has begun to roll out several payment policy initiatives that focus on VBP. These initiatives inspire innovation in payment through the creation of Accountable Care Organizations, bundling demonstrations and other creative payment changes. This session will provide an overview of VBP initiatives at the federal level. It will also focus on one specific payment innovation – the Comprehensive Care for Joint Replacement (CJR) model, which is currently functioning in many areas of the nation. The post-acute role of home care makes providers especially well positioned to deliver on the CJR initiative, as its target outcomes and goals get broadened to other regions.

11:30 – 12:45 pm
VBP Focus on Clinical Outcomes and Targets

Arnie Cisneros, President, Home Health Strategic Management

Arnie Cisneros is one of home health’s most innovative strategists, and he has unique knowledge about the experience of providers participating in the federal government’s nine-state VBP demonstration. Cisneros is an expert who can speak to clinical issues as well as the broader strokes of health care policy, providing insights on how to retool your clinical assessment protocols and other internal clinical decision-making practices to maximize opportunities in a VBP environment.

12:45 – 1:30 pm
Networking Lunch

1:30 – 2:45 pm
Developing Your Home Health Team for Success with Value Based Purchasing

Kim Skahan, RN, MSN, Senior Manager
Mark Tsiames, Principal
Simione Healthcare Consultants

Does your team have a clear understanding of what VBP means, and its potential impact on your clinical and financial operations? All employees, no matter what their roles, have the capacity to advance your agency’s capabilities for measuring and improving performance in an environment that rewards value over volume. In this session, you’ll learn key components to develop staff for a successful VBP model, including steps to enhance your QAPI program, OASIS review and CAHPS survey activities in ways that promote better outcomes and support your bottom line. Learn how to make your team ready, willing and able to take this important step.

3:00 – 4:15 pm
VBP Data and Dashboards

Diane Link RN, MHA
BlackTree Healthcare Consulting

Data is critical to an agency’s success in a home care VBP environment. This presentation will reveal which data is the most important, how to create benchmarks that work most effectively, how to utilize data to track your most problematic agency inefficiencies, how to prioritize improvement based on data, and how to develop dashboards to track trends and promote decision-making.

4:15 pm
Closing Comments
REGISTRANT INFORMATION – Please register by June 3.

Name: __________________________________________________________________________
Title: __________________________________________________________________________
Agency: __________________________________________________________________________
Address: _________________________________________________________________________
City/State/Zip: _____________________________________________________________________
Phone: ___________________________ Ext._________ Fax: ________________________________
Email: __________________________________________________________________________ (Required)

Additional Registrants

Name: ___________________________________________ Title: ____________________________
Name: ___________________________________________ Title: ____________________________

HCA REGISTRATION FEE

HCA Members Only $219 per person $_______
Additional Members from same organization $170 per person x ____ = $_______
Total: $_______

PAYMENT – Please check method of payment:

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*Make checks payable to: HCA Education and Research and mail to 388 Broadway,
4th Floor, Albany, NY 12207. Checks must be received by June 17.

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Hotel Information

DoubleTree by Hilton Hotel Nanuet
425 State Route 59
Nanuet, NY 10954
(845) 623-6000

There are a limited number of rooms available for the evening of June 16th at a group rate of $125. Please call the hotel by May 16, 2016 to reserve your room, be sure to mention our group code: HC2.

HCA Cancellation Policy

HCA registration cancellations received by June 3 are refundable less a 25% administrative fee. No refunds will be issued after this date.

Cancellations must be received in writing at info@hcanys.org. Substitutions are permitted.

Please note DoubleTree’s cancellation policy when making your reservation.

Special Needs

In accordance with the Americans with Disabilities Act, or special dietary needs, please let us know how we can accommodate you:

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FAX completed form to HCA at (518) 426-8788
For more information on this or other HCA Educational Programs – call (518) 426-8764.