



SENIOR FINANCIAL MANAGERS FORUM



MARCH 22, 2018

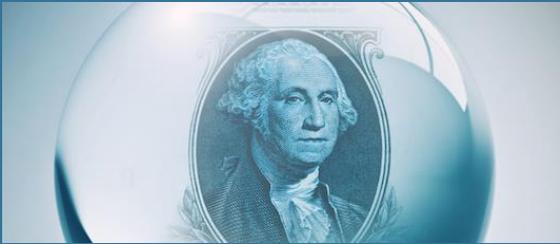
Hilton Garden Inn Troy
235 Hoosick St., Troy, NY 12180



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HCA's **Senior Financial Managers Forum** is our popular daylong conference that covers every major finance and reimbursement issue confronting home care providers and MLTC plans on the state and federal levels.

Traditionally, HCA's Forum has been reserved for HCA members only, but this year we are opening registration to all home care providers and MLTCs, with a premium registration rate for HCA members.

As in past years, HCA Policy staff will be joined by state Department of Health reimbursement officials, consultants, federal policy experts, and, new this year, a representative from New York's Medicare Administrative Contractor, National Government Services. Please join us on March 22 to hear from these experts and get all of your finance questions and information needs covered.

8:00am – 8:30am

HCA Registration & Continental Breakfast

8:30am – 9:30am

HCA Update

HCA staff will provide a state legislative update, focusing on the Governor's proposed 2018-19 Executive Budget and its impact on home care and Medicaid managed long term care, along with an update on our advocacy efforts in Albany and in Washington. HCA staff will highlight our annual financial condition report as well as discuss the latest on minimum wage funding, 24-hour live in cases, Value Based Payments, the Quality Incentive Vital Access Provider Pool (QIVAPP) and the 2018 Medicare Home Health Prospective Payment System (HHPPS).

9:30am – 10:30am

Department of Health Update

John Ulberg, Jr., Medicaid Chief Financial Officer, Division of Finance and Rate Setting, Office of Health Insurance Programs, NYS Department of Health (Invited)

Mr. Ulberg and/or staff from his Division will provide updates on the following: provisions in the 2018-19 Executive State Budget that impact home care, personal care and Medicaid Managed Long Term Care (MLTC) plans; the Medicaid Global Cap; CHHA Episodic Payment System (EPS) re-basing; premium rate adjustments to MLTC; QIVAPP funding; Wage Parity and Overtime adjustments to plans and home care providers; the CHHA, LTHHCP and Personal Care fee-for-service Medicaid rates; the Medicaid cost reports; and other Medicaid reimbursement issues.

10:30-10:45am Break

10:45am – 12:00pm

Targeted Probe and Educate

Lauri Domingo, Home Health Clinical Consultant, Jurisdictions 6 and K, Provider Outreach & Education, National Government Services (NGS)

Ms. Domingo will provide an update on the new Medicare Home Health Targeted Probe and Educate (HHTPE) – an audit program which focuses on specific agencies that NGS has identified as at-risk for documentation noncompliance (including for face-to-face documentation). Ms. Domingo will also review: the latest medical review and appeals data (including the top claim denial reasons) and tips to avoid those denials; the latest Comprehensive Error Rate Testing (CERT) results and findings; NGS HHPPS utilization data specifically for New York State; and updates on important upcoming NGS educational webinars that may be of interest to HCA participants.

12:00pm – 1:00pm

Lunch

1:00pm – 2:15pm

What's in Store for Home Care in 2018 on the Federal Regulatory and Reimbursement Front?

Colin Roskey, Principal, Lincoln Policy Group; Partner, Scully Roskey & Missmar (Invited)

Washington, D.C.-based federal home health policy expert Colin Roskey is one of the most knowledgeable voices on Medicare home health and hospice regulatory and reimbursement issues. During his session, Mr. Roskey will provide an overview of the national health care landscape, as well as provide insight into upcoming methodology changes to the Medicare HHPPS, including the prospect that Congress or the federal government will revive the Home Health Groupings Model (HHGM). Mr. Roskey will also present on other regulatory and legislative items percolating at the federal level, including opportunities to revise the current face-to-face regulations and the status of legislation/bills that would be helpful to our industry.

2:15pm – 3:30pm

Payment Reform: Aligning Services, Costs, Risks, and Outcomes with Reimbursement

Ed Buckley, Chief Executive Officer, Select Data

Above all else, CMS wants Medicare home care payment reform that includes a new Home Health Groupings Model (HHGM). Reform means change and change can mean opportunity, but it can also mean risk. Since this reform, if enacted, will affect agencies uniquely, it is imperative that agencies think about implementing a new classification system to control costs and manage care. These classifications will require robust models to distinguish between patients in need of services for recovering from acute conditions and those in need of chronic care management. In this session, Ed Buckley of Select Data will provide insights on how to succeed under HHGM by delineating the care delivery priorities of your patients, better classifying their needs, and developing new cost-control measures and models.

3:30pm – 3:45pm

HCA Closing Remarks & Adjourn

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REGISTRATION

Name

Title

Agency

Address

City/State/Zip

Phone/Ext.

Email (Required)

Cancellation Policy: Cancellations received by March 8th will receive a full refund, less 25% of total due as an administrative fee. Cancellations received on March 9th or later will forfeit their registration fee, as will those who register and do not attend. Substitutions are permitted.

Special Accommodation: In accordance with the Americans with Disabilities Act or special meal needs, please let us know how we can accommodate you:

REGISTRATION FEE AND PAYMENT

HCA Members (2018) – \$149

Prospective Members – \$299

_____ VISA _____ MC _____ AM EX

Credit Card No. _____

Expiration Date: _____ Sec. Code: _____

Card Billing Address: _____

Name on Card: _____

Signature: _____

Or, make checks payable to: HCA and mail to
388 Broadway, 4th Floor, Albany, NY 12207

FAX TO: (518) 426-8788

HOTEL INFORMATION

Hilton Garden Inn
235 Hoosick Street
Troy, NY 12180

HCA has reserved a limited block of rooms at the Hilton Garden Inn in Troy, NY for the night of Wednesday, March 21 at a discounted rate of **\$119 per night**. To receive this special rate, please call (888) 224-9761 **prior to February 21**, and ask for the **group code HCAC**.

BECOME AN HCA MEMBER

If you are not currently an HCA Member, but wish to become one so you can take advantage of favorable or no-cost rates for this and other educational programming, please contact Laura Constable at (518) 810-0660 or at lconstable@hcanys.org.



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