

The background features abstract geometric shapes in shades of blue and orange. On the left, there are blue shapes that appear to be part of a larger structure. On the right, there are overlapping orange and blue shapes, creating a dynamic, layered effect. The central area is white, providing a clean space for the text.

**Select***Data*<sup>TM</sup>

# CMS, moving towards performance risk

- ▶ Improve care coordination and communication through incentives
- ▶ Improve patient outcomes by focusing on high-value measurements
- ▶ Provide scoring to simplify feedback

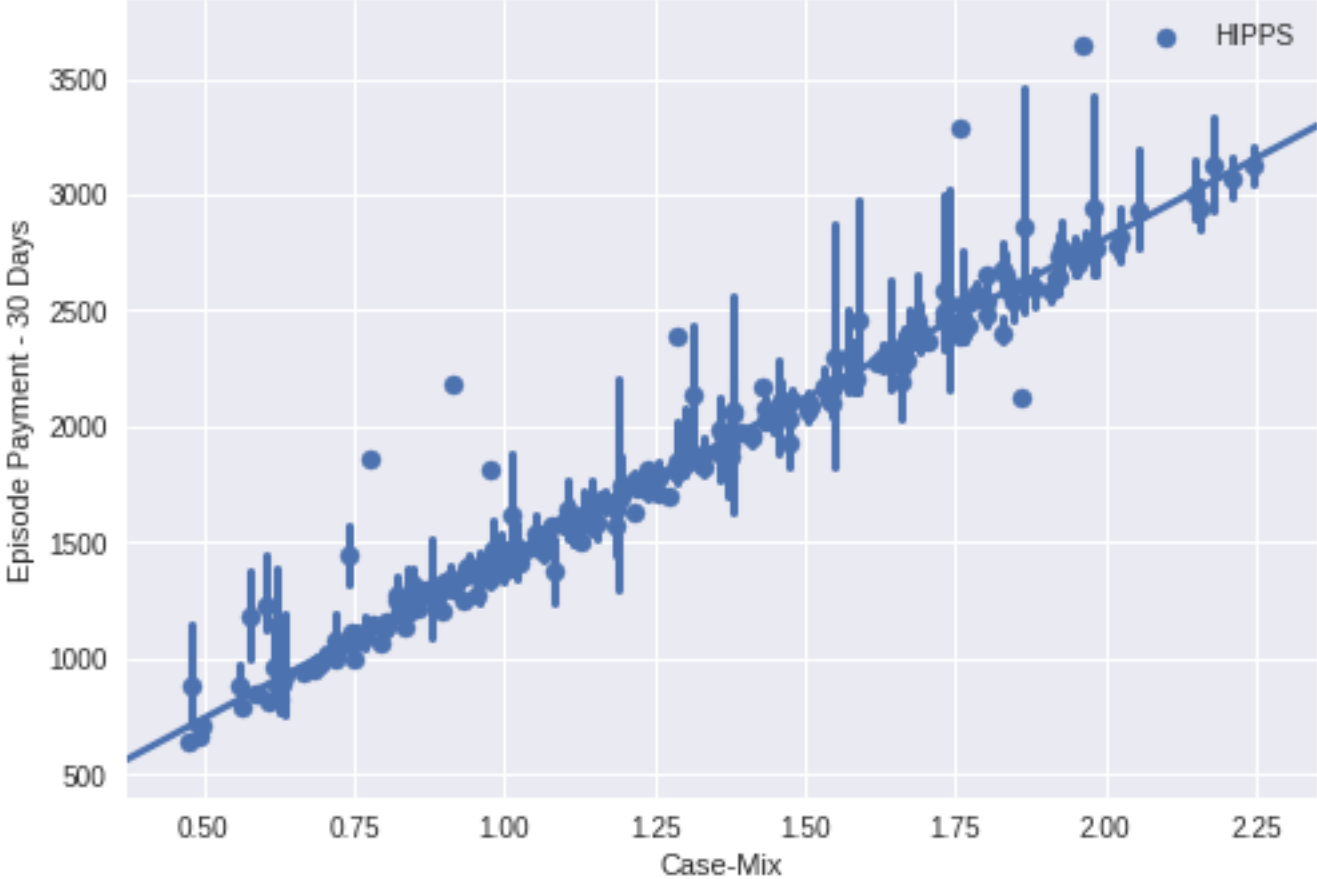
# Home Health Grouping Model

- ▶ Home Health payment incentives range from -20% to +20% unlike Hospital incentives (+2%)
- ▶ Focuses on clinical factors in five categories
- ▶ Provides STAR ratings for feedback

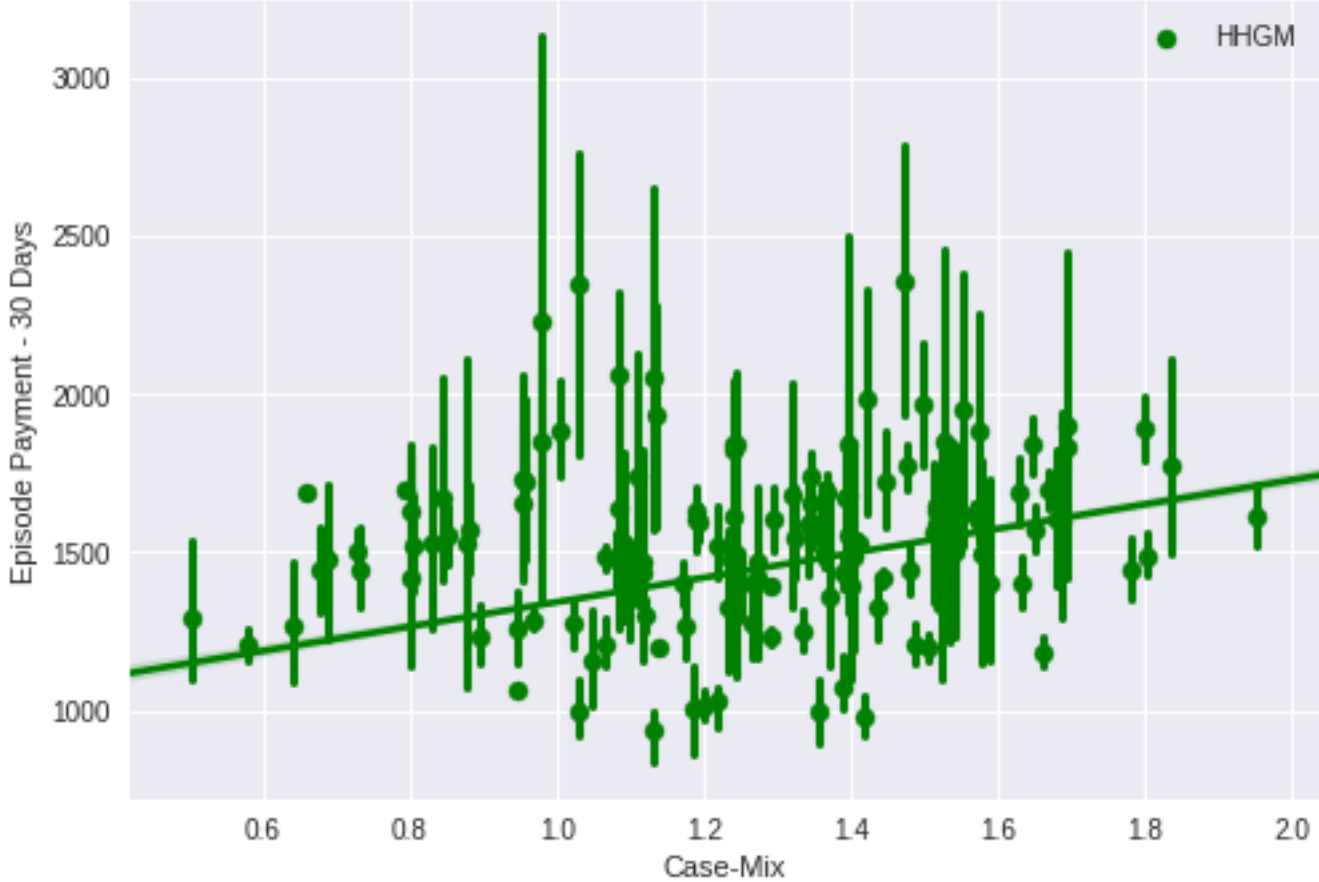
# Our Methodology

- ▶ Painting an accurate but simple picture of a Patient's Condition improves communication
- ▶ Code to the Highest level of Specificity
- ▶ Appropriate Coding Sequencing
- ▶ Reconcile OASIS using Supporting Documentation

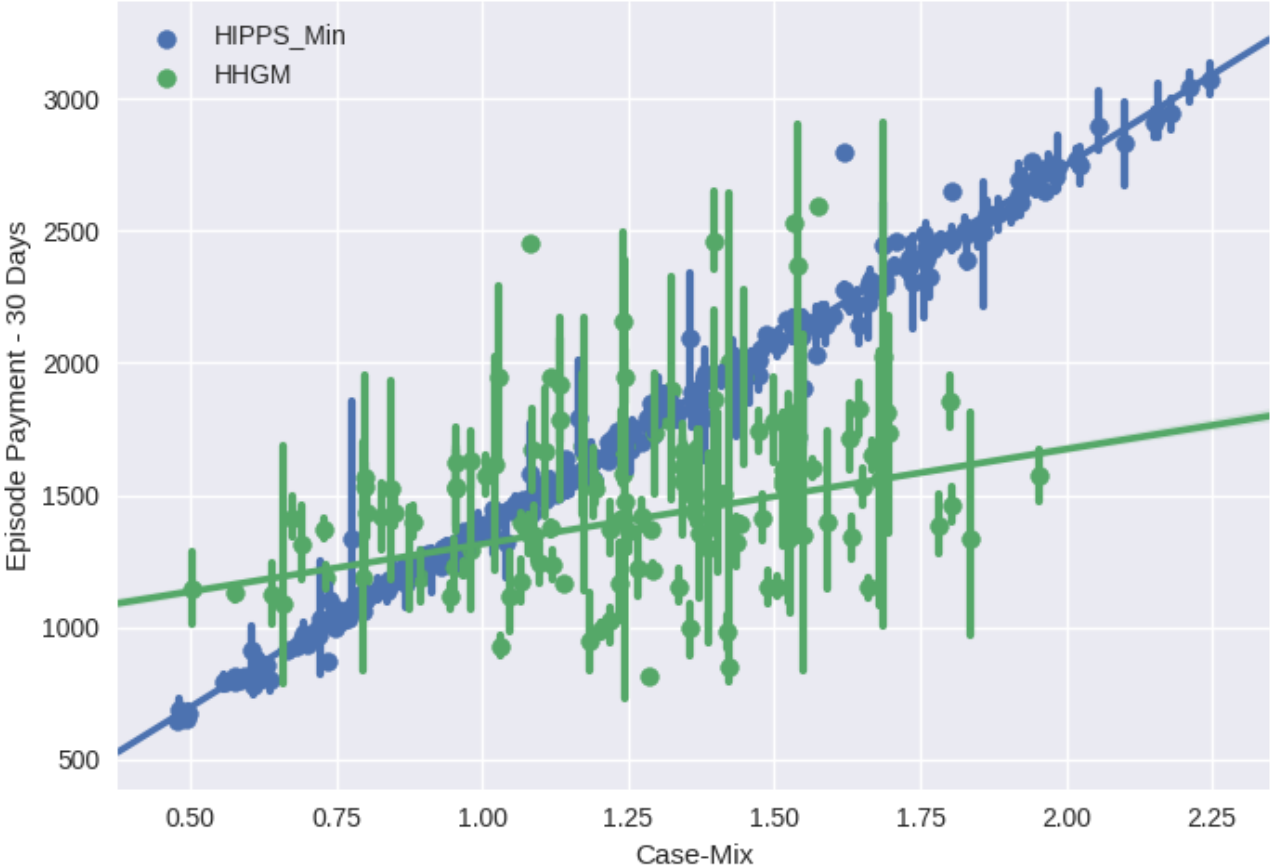
# 2017 Case Mix



# Simulated HHGM

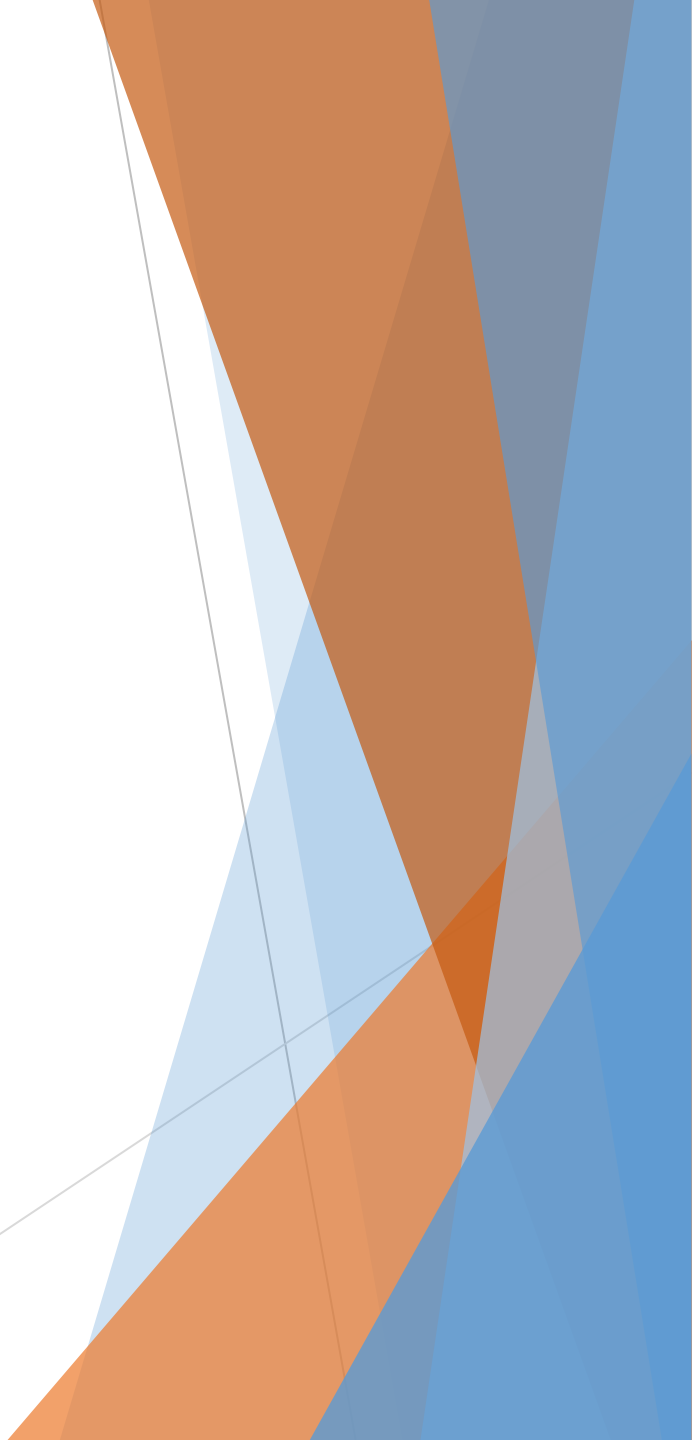


# Comparison



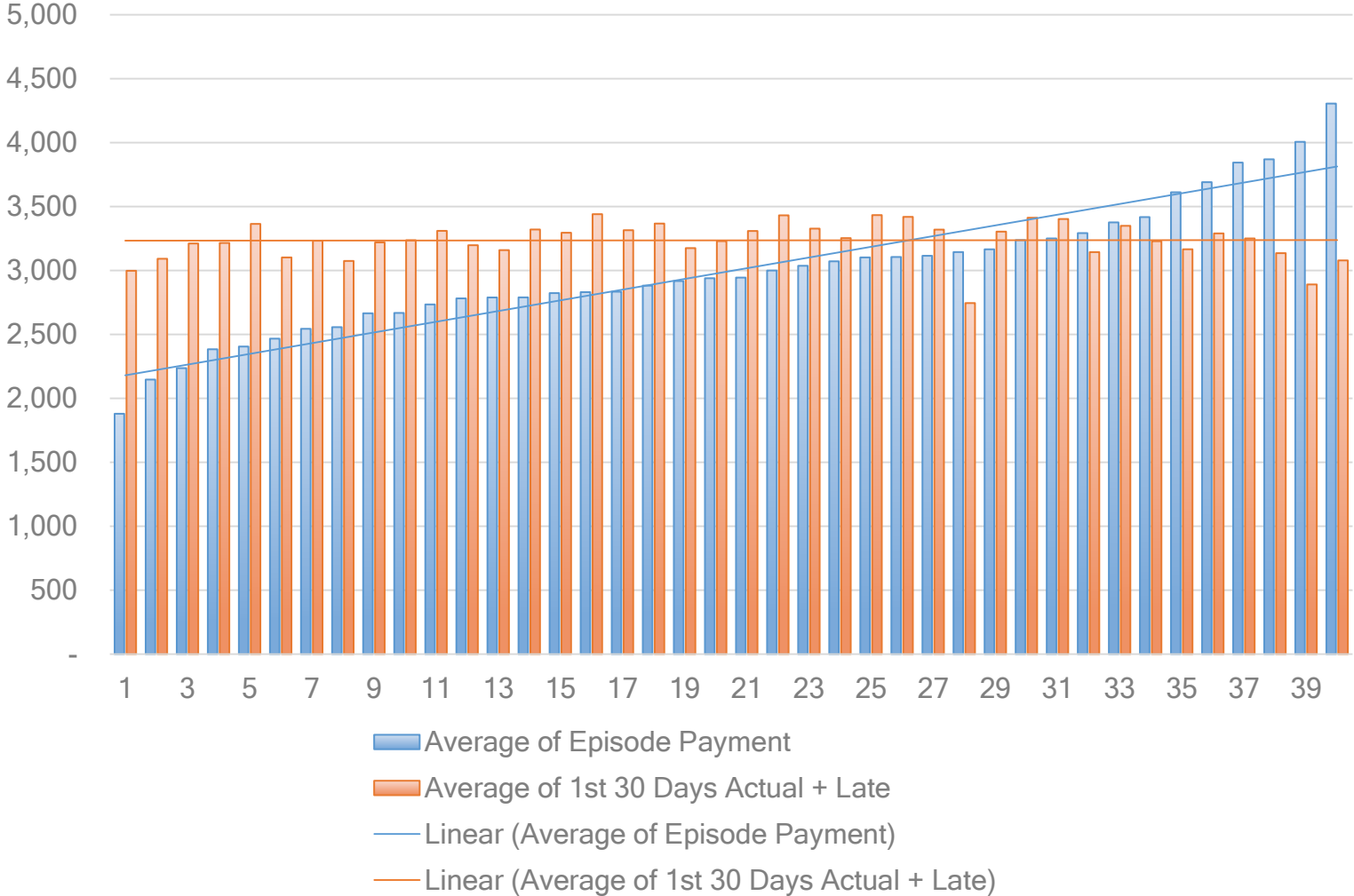
# HHGM Analysis Results

SmartCare™

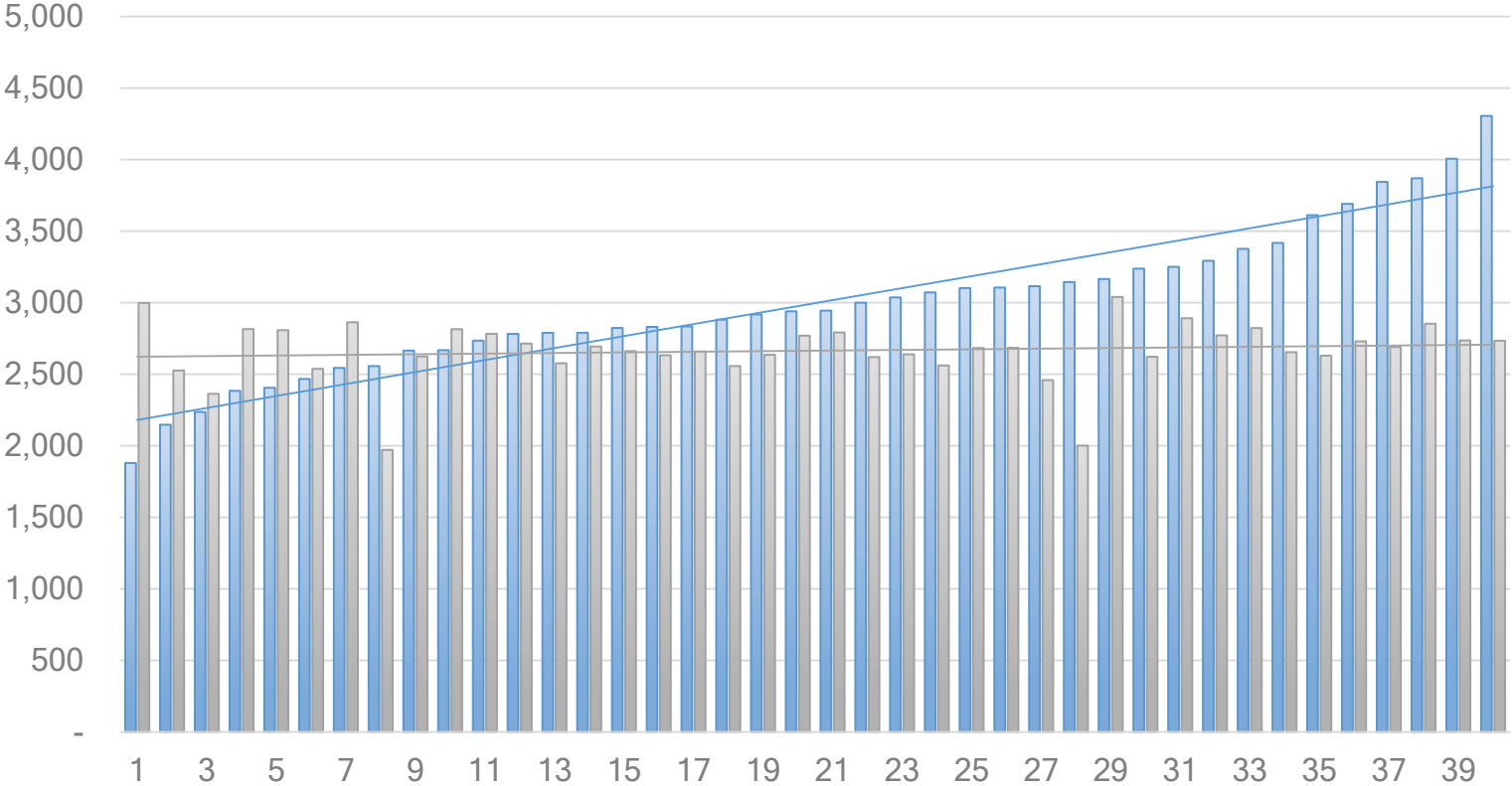




# Averages by Locations

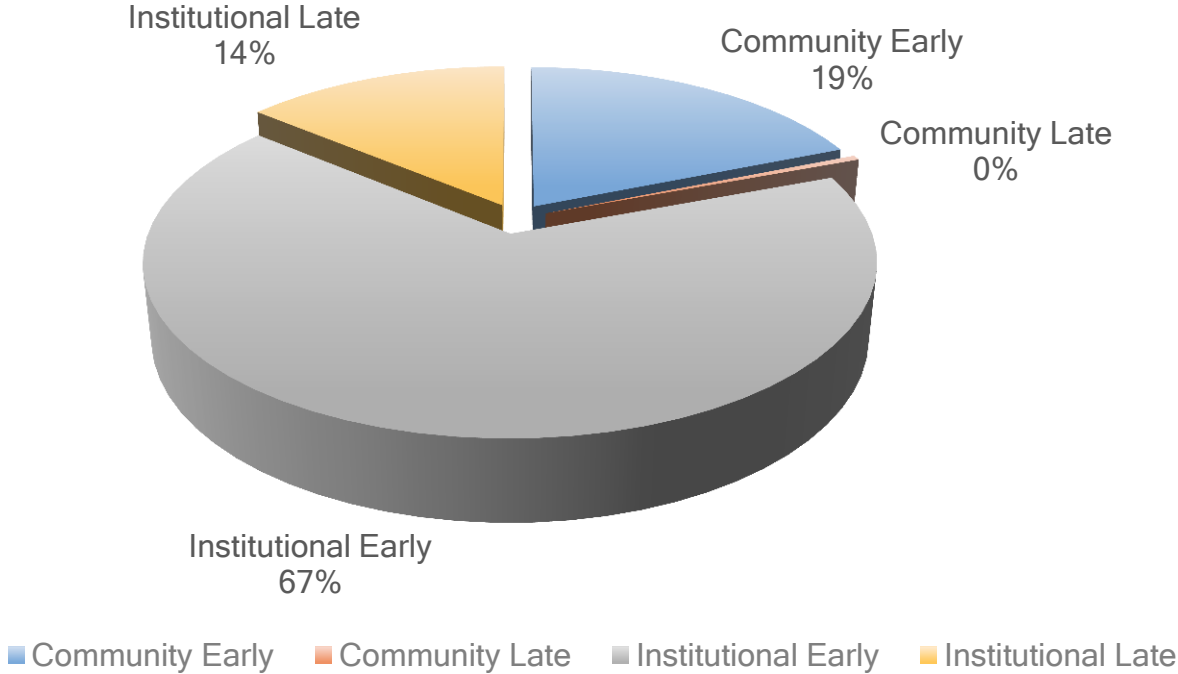


# Averages by Locations

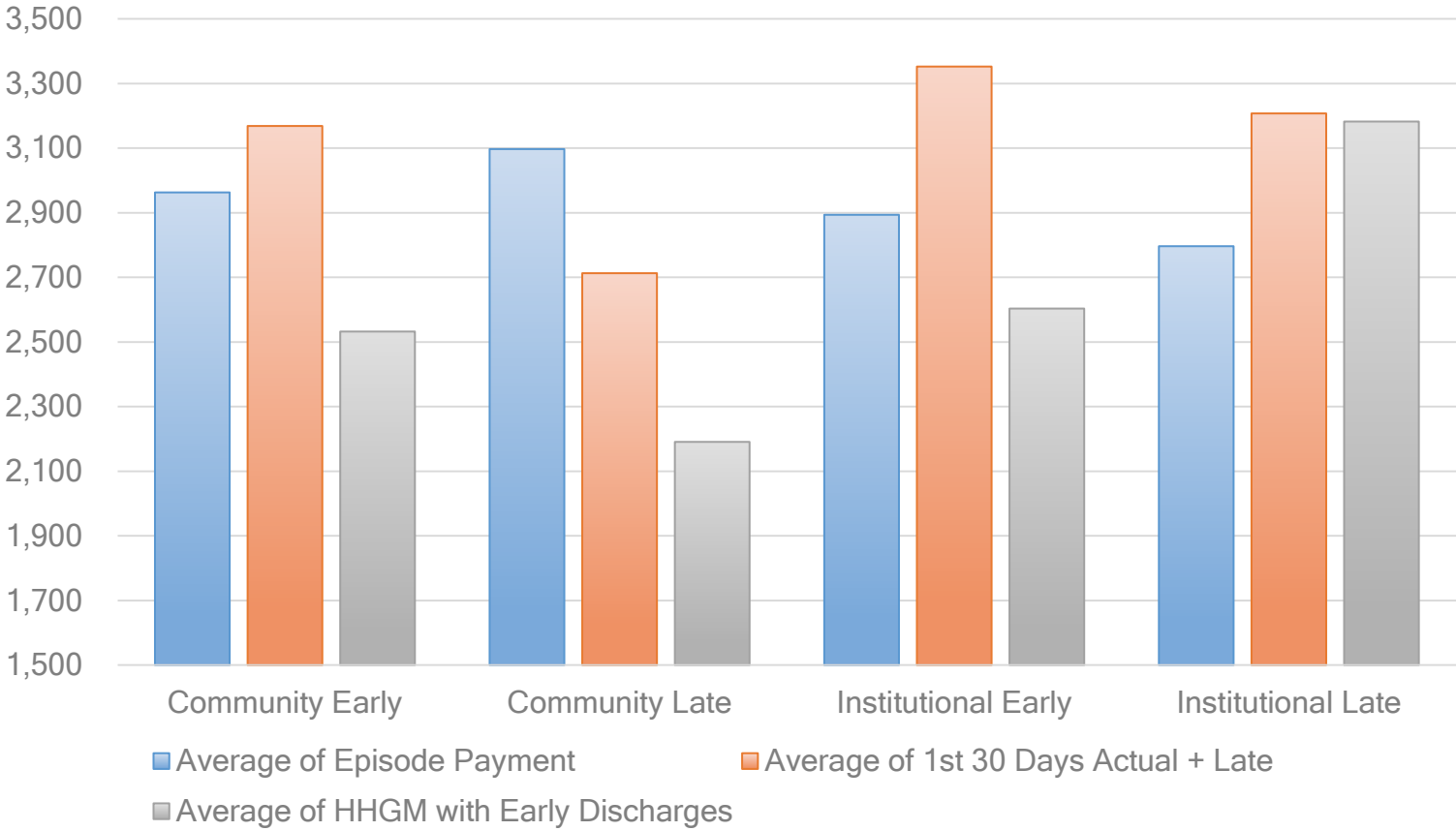


- Average of Episode Payment
- Average of HHGM with Early Discharges
- Linear (Average of Episode Payment)
- Linear (Average of HHGM with Early Discharges)

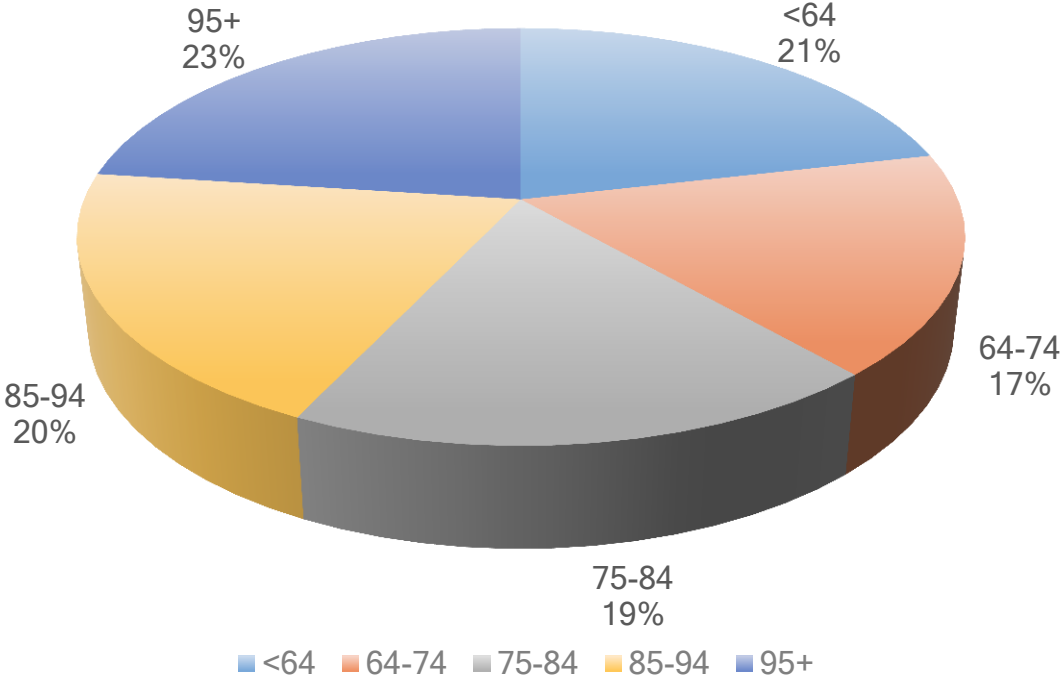
# Distribution of Admission Source and Timing (1<sup>st</sup> 30 Days)



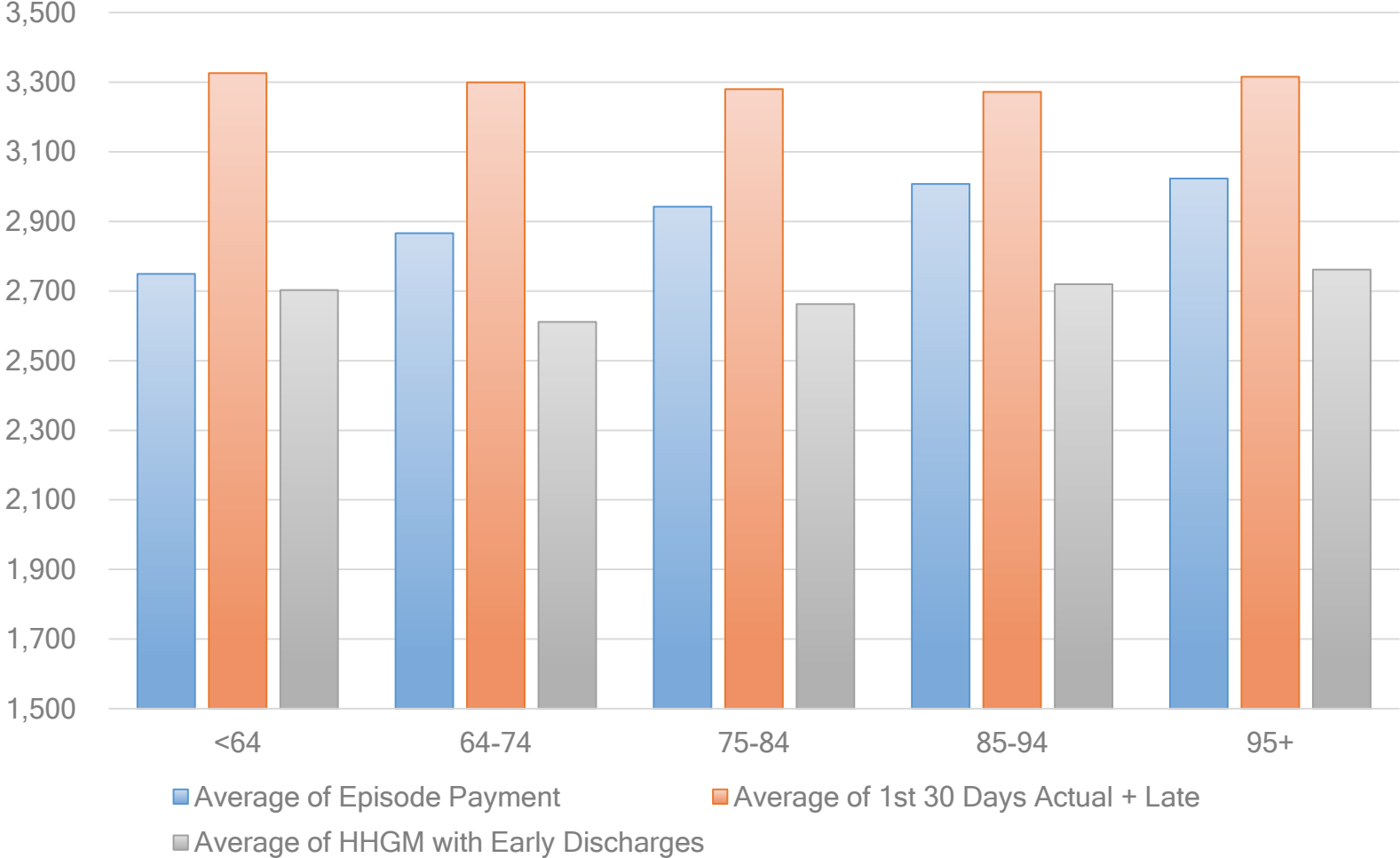
# Distribution of Admission Source and Timing (1<sup>st</sup> 30 Days)



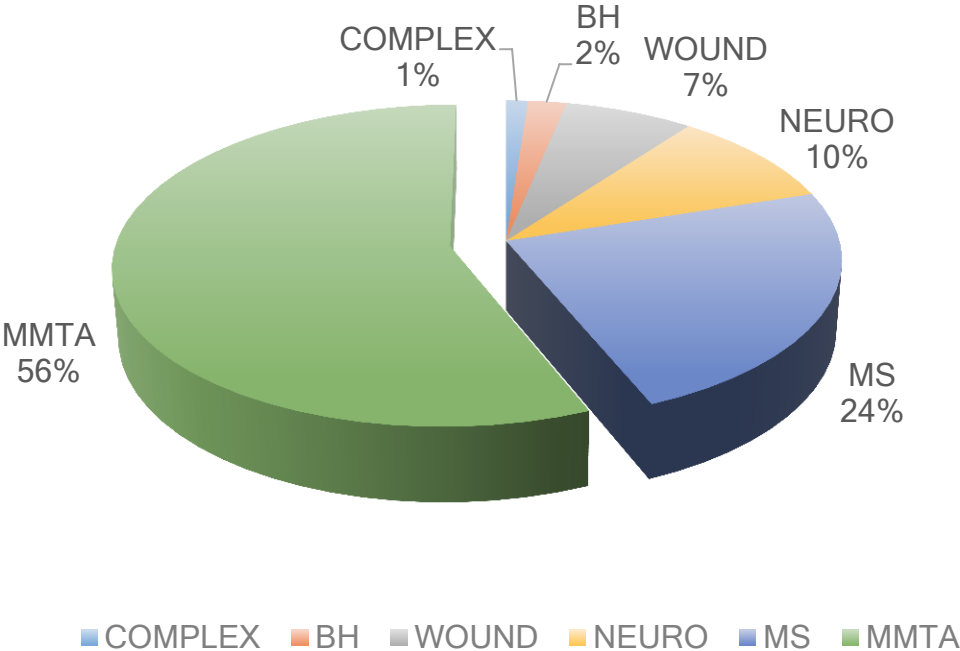
# Distribution of Age Grouping



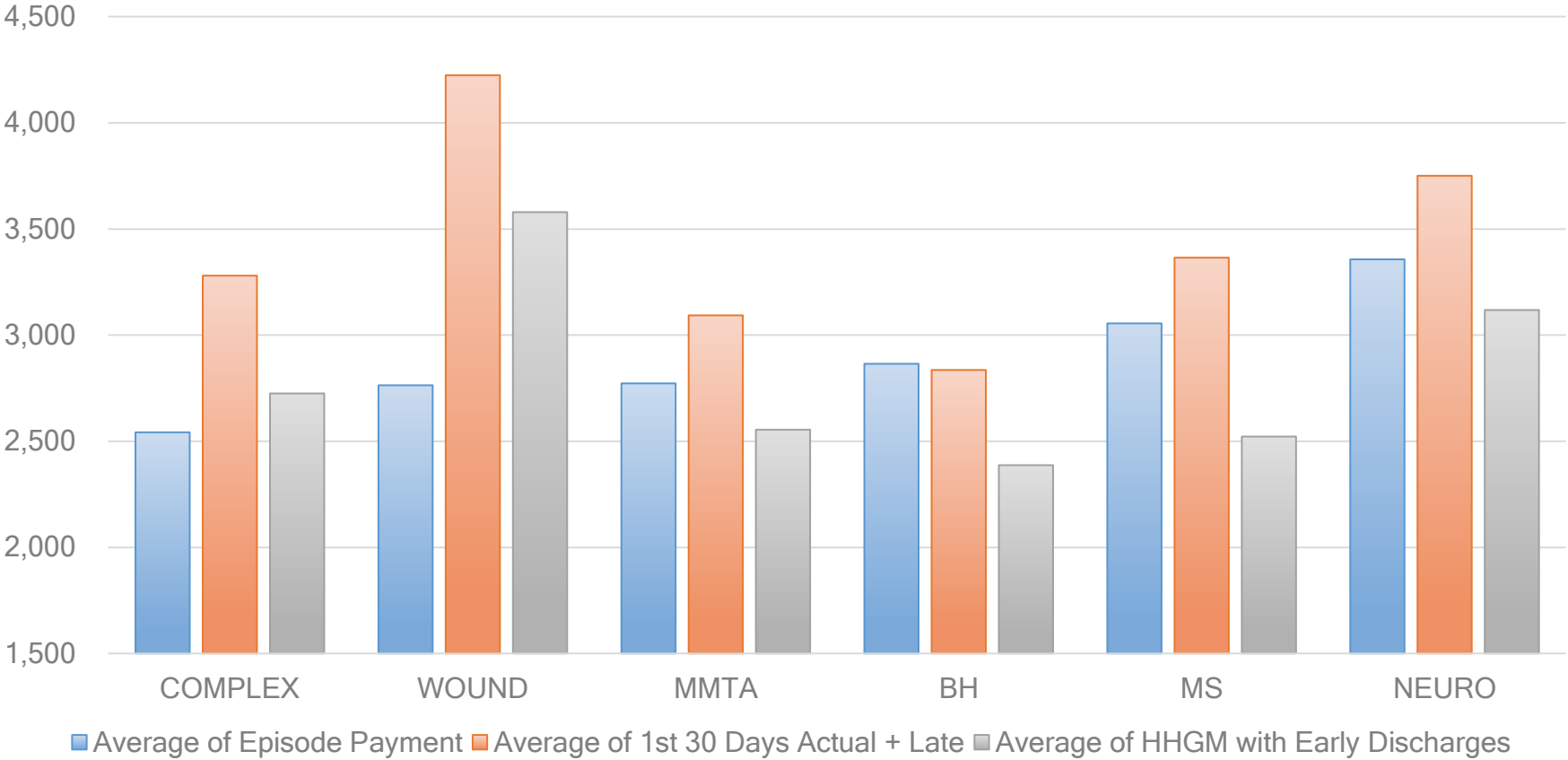
# Averages by Age Grouping



# Distribution by Clinical Categories

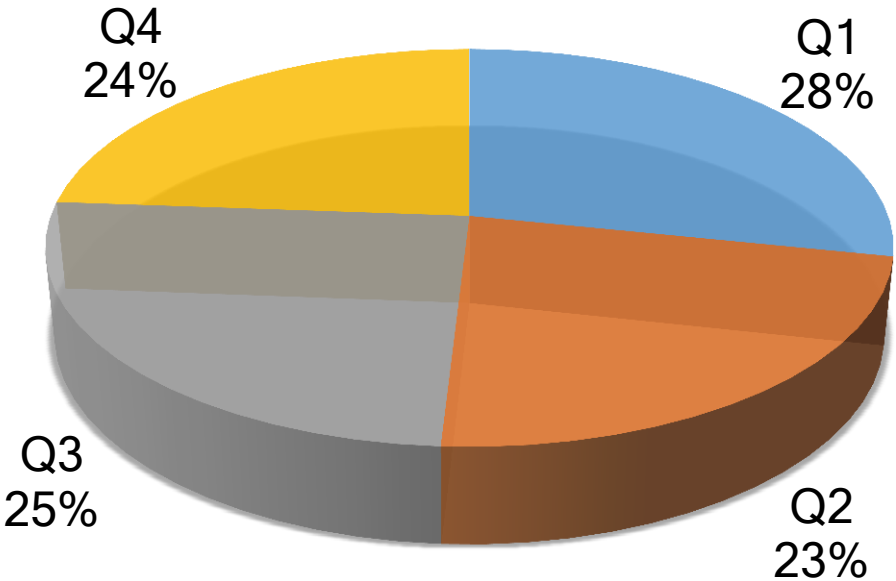


# Averages by Clinical Categories

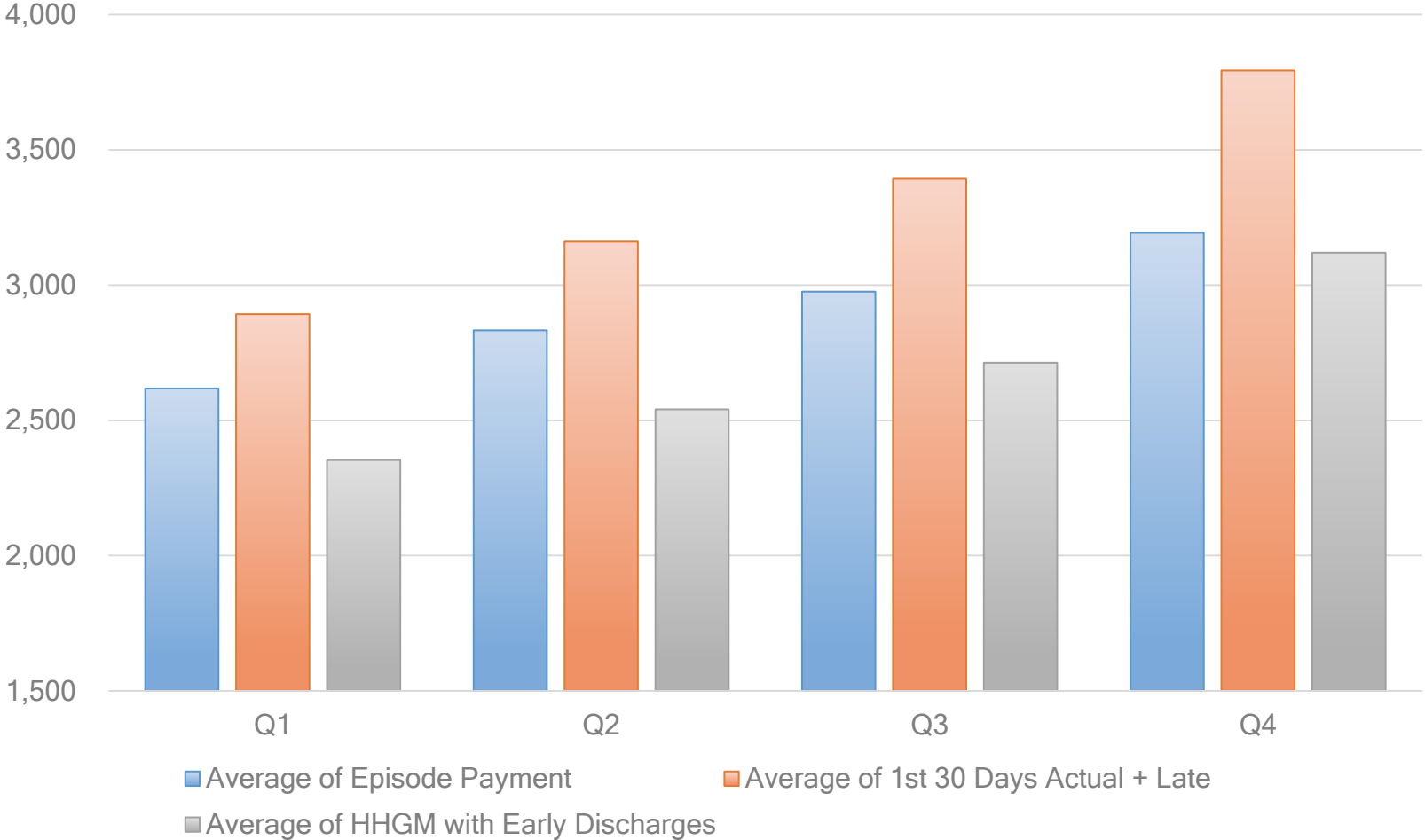




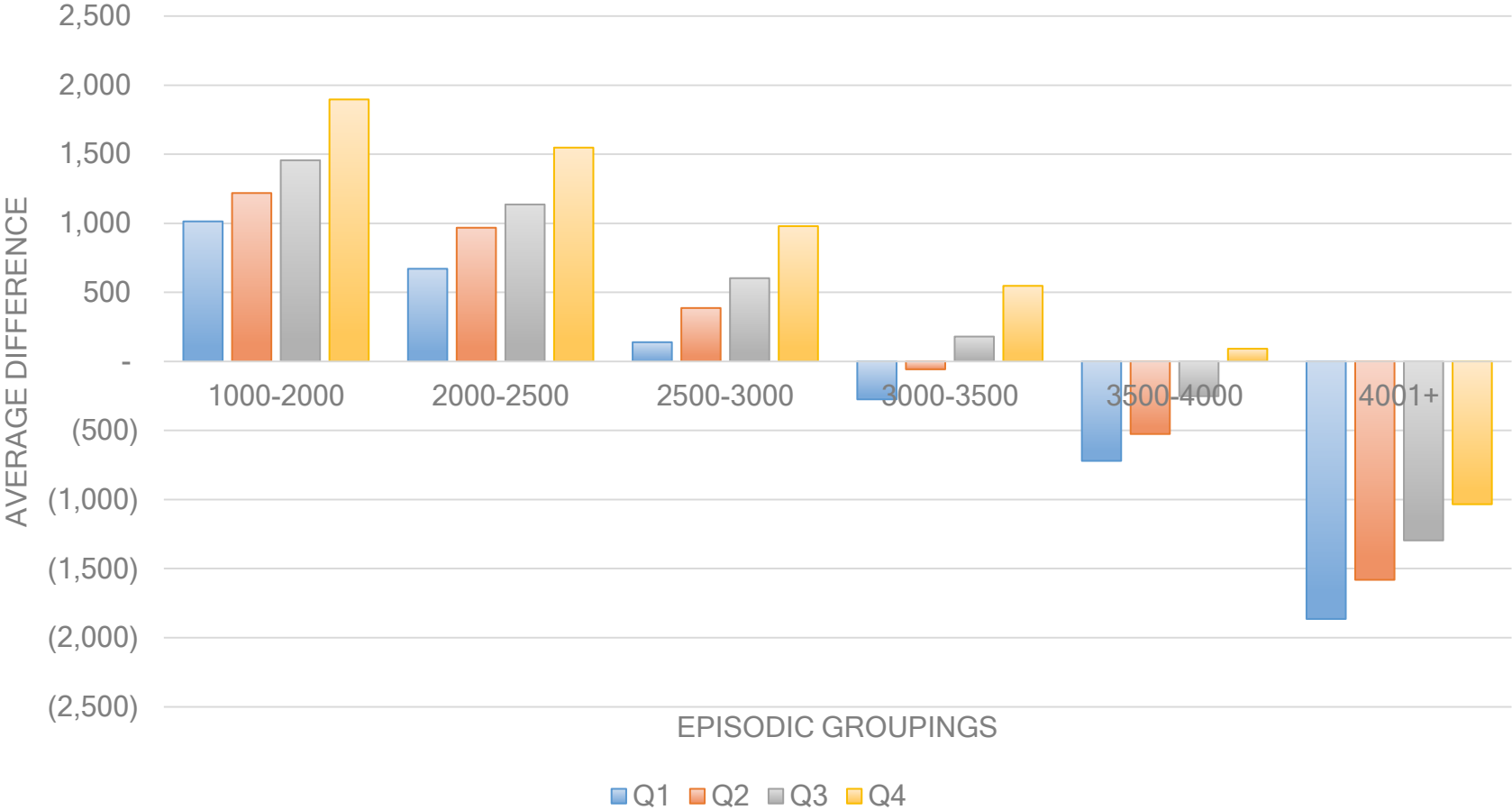
# Distribution by Functional Quartiles



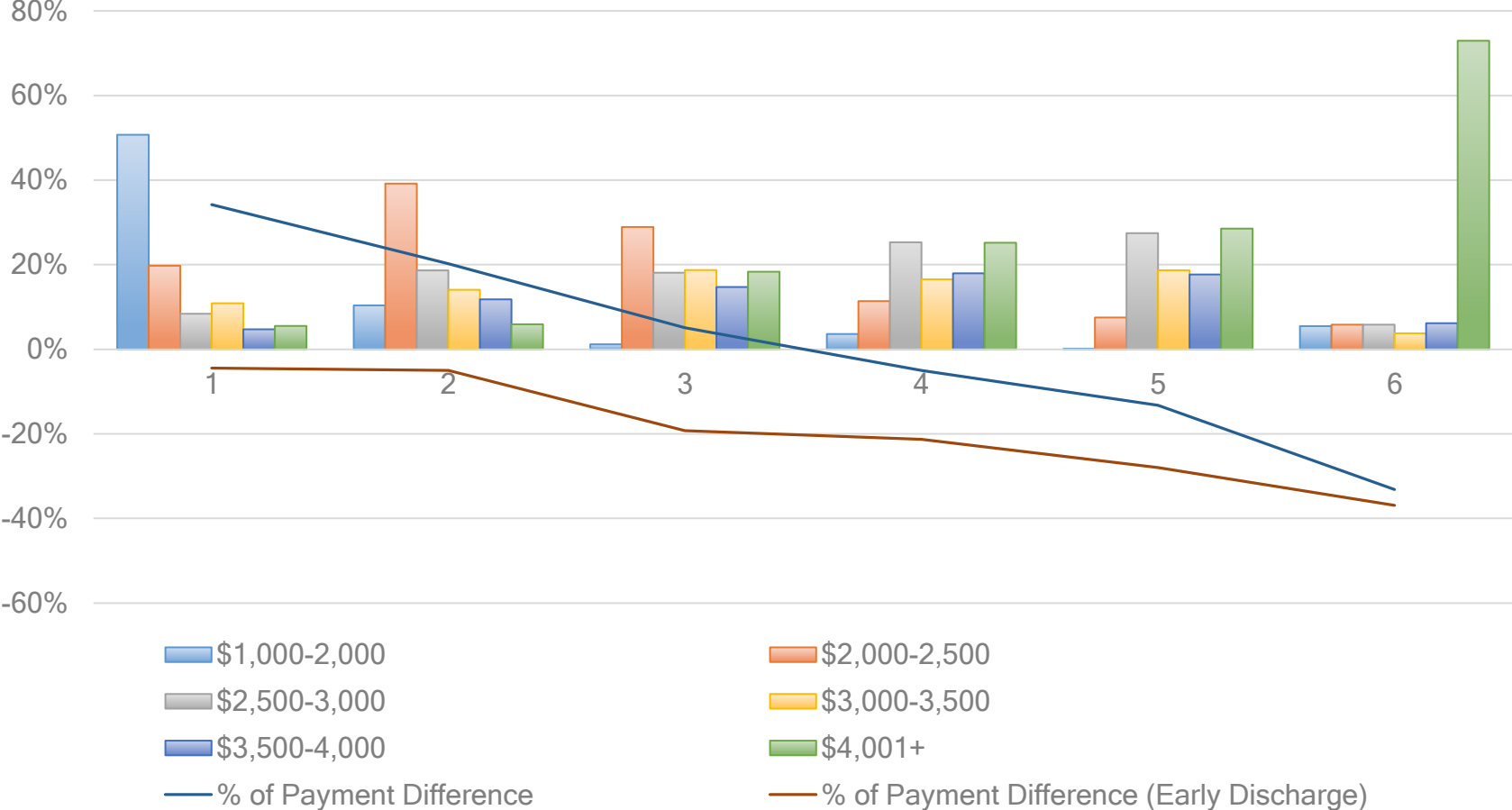
# Averages by Episode Grouping



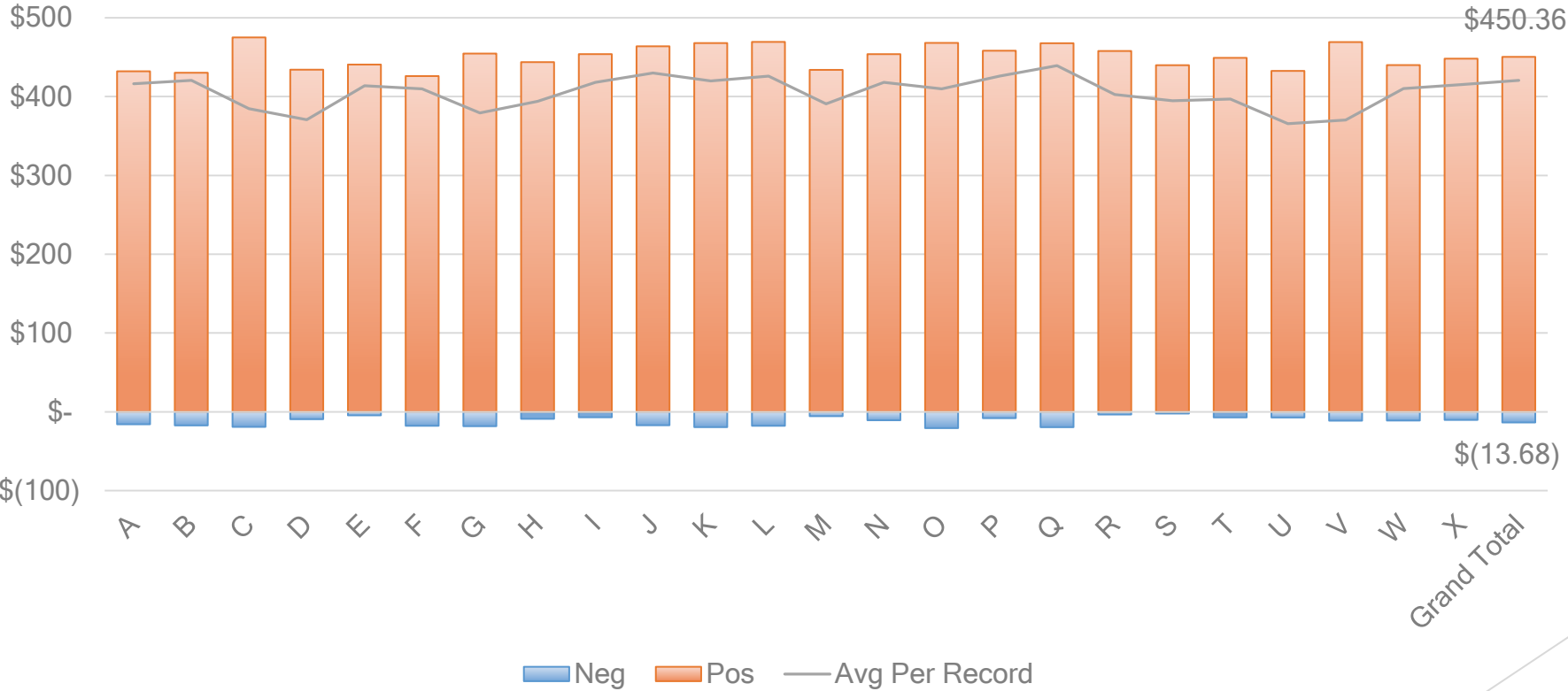
# Averages by Episode Grouping



# Case Study



# Clinical Categories & Functional Scores recommendations



**Select***Data*<sup>TM</sup>