



TIPS AND TRICKS FOR WORKING WITH THIRD-PARTY PAYERS

Webinar

Webinar

December 6, 2018

10:00 – 11:00 AM

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Successfully billing and collecting from third-party payers, New York based or elsewhere, involves being disciplined in the basic processes of revenue cycle management. This presentation provides details on the components of the revenue cycle that continue to challenge agencies in maximizing their revenue, and collecting payments in a timely fashion with a minimum of claim “re-touches”.

During this presentation topics that will be discussed include: contract conformance and management, authorizations management, the new – New York uniform billing codes, claim filing, client eligibility maintenance, payroll and cost management, current events in the payer market and value based payments.

ABOUT THE PRESENTER:

***Phil Feldman** is a CPA with over twenty years of experience with progressively increasing responsibility in operational and financial management for national home healthcare agencies.*



Phil is presently Vice President, Revenue Management Solutions at Sandata Technologies, LLC, where he has executive responsibility for this Sandata business unit that provides end-to-end revenue cycle management services to home care agencies to improve revenue and cash flow.

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