HCA DATA: 1,000s of Data Points for Your Home Care, Hospice, MLTC Business Planning
HCA holds a vast repository of over 100 reports – and thousands of home care, hospice and MLTC data cells – available exclusively to HCA members through our web-based HCA DATA platform.

These reports provide a major advantage for HCA members in their business and operations planning. They support and inform your financial benchmarking, local market analysis, strategic plan development, contract negotiations, consulting work, and many more functions across various departments.

Through HCA Data, you’ll find everything from big picture trends on statewide home care financial performance to operational data on every individual CHHA, MLTC, LHCSA and Hospice in the state. This data includes operating revenues and expenses across payors, cost factors for salaries and wages, payor mix, visit totals by discipline, caseload capacity by county, unit costs, medical expense ratios, live discharge data (for hospice), and many more items.

Give your CFOs, financial managers, chief strategy officers, operations managers and business planners the keys with an HCA DATA account today, so that your agency can develop reliable benchmarks, become the best-in-class, achieve higher value and outcomes, and perform at your best.

Not an HCA Member? Then you’re missing out! See page 4 to join.
What you’ll find

• Trends in CHHA, MLTC, LHCSA and Hospice financial performance (Medicaid Cost Reports, Statistical Reports, Medicaid Managed Care Operating Reports, and Medicare Cost Reports for the entire industry).

• PDGM outcome and performance data for every CHHA in New York State to determine your gain-loss potential based on prior claims history.

• CHHA and Hospice Medicare Claims Data for your analysis on Home Health Prospective Payment System utilization, payor source, and more.

• Unit Cost, utilization and other data sources to assist home care providers and managed care plans in their contract negotiations with each other.

• Provider and plan directories; enrollment reports; Home Health and Hospice Compare outcomes reports; gateways to state, federal and Medicare Administrative Contractor dashboards and data sources; and much more.
Obtain an Account

Simply provide HCA with the following information so we can verify your membership. HCA will provide you with account information to get started with HCA DATA today. Send all information to HCA’s Communications Director Roger Noyes at rnoyes@hcanys.org.

Name:______________________________________________
Organization: ________________________________________
E-mail address: _______________________________________

Not a member? Please reach HCA’s Senior Director of Membership Laura Constable at lconstable@hcanys.org or (518) 810-0660 to learn about how you can become a member and gain benefits like access to HCA DATA.