



HCA's Senior Financial Manager's Retreat September 5, 2019

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NY HPA

- The New York Health Plan Association (HPA) is comprised of 28 health plans (including 18 participating in the MLTC program) that provide comprehensive health care services to more than eight million New Yorkers.
- Our member plans have long partnered with the state in achieving its health care goals, including improved affordable access to quality care in its government programs as well as providing access to care that exceeds national quality benchmarks for commercial enrollees.
- The HPA is dedicated to the principle that managed care plans are a vital component of both present and future health care delivery and health insurance systems in New York. To this end, the organization promotes and fosters a favorable environment for managed care development within New York State.

NY HPA Philosophy

- We represent a philosophy of health care that emphasizes **active partnerships** between patients and their physicians.
- We believe that comprehensive health care is best provided by networks of health care professionals who are willing to be held accountable for the quality of their services and the satisfaction of their patients. We are committed to high standards of quality and professional ethics, and to the principle that **patients come first**.
- We believe that patients should have the **right care, at the right time, in the right setting**. This includes comprehensive care for acute and chronic illness, as well as preventive care—in the hospital, at the doctor's office, and at home.
- We believe all health care professionals should be held **accountable** for the quality of the services they provide and for the satisfaction of their patients.

NY HPA Philosophy

continued

- We believe that patients should have a **choice** within their health plans of physicians who meet high standards of professional training and experience—and that informed choice, and the freedom to change physicians, are essential to building active partnerships between patients and doctors.
- We believe that health care decisions should be the **shared responsibility** of patients, their families, and health care professionals, and we encourage physicians to share information with patients on their health status, medical conditions, and treatment options.
- We believe that **consumers have a right to information about health plans** and how they work. We believe working with people to keep them healthy is as important as making them well.
- We value **prevention as a key component of comprehensive care**—reducing the risks of illness and helping to treat small problems before they can become more severe.
- We believe that access to affordable, comprehensive care gives consumers the value they expect and contributes to the peace of mind that is essential to good health.

Current State of Medicaid

Dumpster Fire:

- *A complete disaster.*
- *Something very difficult that nobody wants to deal with.*
- *Something that gets progressively worse even when you're sure it can't possibly go any more wrong.*

(Some) Health Plan Concerns & Challenges

- Medicaid Spending Increases – especially in long term care....
- Medicaid Managed Care Rate Timeliness
- Transparency into Rate Development
- Rate Adequacy
- Medicaid Budget Cuts that are not accompanied by reforms...
 - Changes to CDPAP
 - Personal Care Regulatory Flexibility
 - Social Adult Day Care “Efficiency”
- Medicare/Medicaid Integrated Care
- Future of MLTC Partial Capitation
- VBP Challenges in MLTC Partial Cap
- MLTC Partial Cap Model Contract (**1/1/17** – 12/31/21)

(Some) Opportunities?

- Medicare/Medicaid Integrated Care
- Value Based Arrangements/Social Determinants
- Better Understand LTC Spending and Utilization Growth to develop solutions – more transparency
- CDPAP...
- LTC Health Workforce – Upstate
- Regulatory Alignment
- More support for Private Pay Community Care – “SOFA Investment”

Back to the Dumpster Fire...

